



OUTREACH

*Economic Development News
from Tioga County, Pennsylvania*

Summer & Fall 1997 Issue

TCDC's 4th Annual Meeting

Pennsylvania Department of Community & Economic Development Secretary McCullough Keynote

The 4th Annual Meeting of the Tioga County Development Corporation was held on Monday, July 28, 1997, at the **Penn Wells Hotel**, Wellsboro, Pennsylvania with nearly 185 people participating. A Social Hour kicked off the Annual Event held by the Board of Directors to express our sincere appreciation to our Members and Contributors. TCDC President **Rod C. Kelchner** served as Master of Ceremony. Vice President **Charles Kenyon** recognized contributors and 1997-98 Members. The Slate of Directors for the 1998-2000 Term were elected by the Membership.

TCDC Treasurer **Donald W. Gfroerer** introduced the Keynote Speaker, Secretary **Samuel A. McCullough**, of the Pennsylvania Department of Community & Economic Development. He spoke of what Pennsylvania has become and what he hopes to accomplish as Secretary. He noted that between December 1996 and May 1997, Pennsylvania created 600,000 new jobs. "That's better than all the other states we compete against," he said. Secretary McCullough has set six (6) goals to obtain during his term as DCED Secretary: 1) provide workforce training to business workers in Pennsylvania; 2) strengthen small businesses; 3) increase effectiveness in the daily fight for jobs; 4) make tourism the focus of community and economic development; 5) oversee community development banks and make capital available to community businesses; and 6) expand Pennsylvania's presence in the international marketplace. Secretary McCullough, newly appointed to this position, has captured what Pennsylvania needs to succeed in this competitive world. **Senator Roger A. Madigan** presented Secretary McCullough with a Jack Hart Ink Etching of the TCDC Building.

Door Prizes were distributed to several guests from: **First Heritage Federal Credit Union; GPU Energy; Osram Sylvania; Sear Brown Engineering; Tussey Mosher Funeral Home; Larson Design Group, Inc.; Keck's Meat & Food Service; Labella Associates, Inc.; Comfort Inn of Mansfield; Wal*Mart, CoreStates Bank; Welliver & McGuire, Inc. and Hall's Homes and Lumber, Inc.** TCDC thanks all of the Door Prize Contributors and all those in attendance for making the 4th Annual Meeting a success.

John "Hap" Kuster Recipient of

Rod C. Kelchner President's Award for Community Leadership & Excellence

The 1997 *Rod C. Kelchner President's Award For Excellence in Leadership and Community Involvement* was presented at the 4th Annual Meeting to **JOHN KUSTER**, Mayor of Blossburg. In presenting the Award, President and COO of Ward Manufacturing, Inc., **Doyne Chartrau** noted John's commitment to Blossburg Borough since 1942. John "Hap" Kuster is a former employee and Executive of Ward Manufacturing, Inc. He spent 38 years as Company Executive. He is also well known for his involvement in the community and his dedication to community service. He has served on the Blossburg Borough, and was elected President in 1946 and held that position for 17 years. He returned to Blossburg Borough in 1967 and resumed President duties until 1970. He was also actively involved with the Municipal Authority serving as Vice-Chairman from 1976-1979. In 1986 he was elected Mayor of Blossburg and is up for re-election this Fall. His dedication and achievements to Blossburg and Tioga County have been outstanding. Doyne Chartrau noted that many people in Blossburg have stated that, "Without Kuster's leadership, we don't know how we would have coped." He has held memberships with many organizations, Rotary International, Kiwanis, Association of Mayors in Pennsylvania, Board Member First United Methodist Church, Blossburg Island Park Commission, Tioga County Association of Boroughs, Blossburg Borough Centennial Committee, Laurel Wellness Center, Chairman of the Veterans Monument Committee, Tioga County Economy Development Task Force and served as Director of TCDC. His leadership and involvement with the Blossburg Community & Tioga County made the decision easy for the Board of TCDC to present John "Hap" Kuster with the 1997 *Rod C. Kelchner President's Award*.

TCDC 1997-98 MEMBERSHIP CAMPAIGN NEARS GOAL

The Tioga County Development Corporation's 4th Annual Membership Campaign for 1997-98 started on May 4, 1997, with this year's goal of 250, is near completion.

Our Membership has grown each year from 138 members in 1994-95 to 168 members in 1995-96 and last year's total of 204. This Year's Drive surpassed last year's. Current Membership is at 211, only 39 from our goal.

A Membership Application and list of our 1997-98 Members & Major Contributors are included in this issue of *OUTREACH*.

The purpose of the Open Membership is to create a countywide consensus for economic development and develop a larger pool of ideas and skills to draw on for committees, Directors, special projects and increase the overall awareness of TCDC in Tioga County.

Members receive copies of *OUTREACH*, Membership Certificate, Membership Display Plaque, elect new Directors at the Annual Meeting and are advised of important issues in the development of our County, as well as being asked to serve on various committees.

Membership in TCDC is not expensive:

Large Business (50+employees)	\$100
Small Business	\$ 50
Municipal Government	\$ 50
Non-profit	\$ 50
Individual	\$ 25

Please encourage other businesses and individuals to join TCDC. Give the Membership Application to a friend or an associate. Any reader interested in joining is encouraged to call TCDC at (717) 723-8232 or ask a TCDC Director.

A Special Thank You to all our Members!

Please join us in making an investment in the future of Tioga County. Help us to continue to make *Tioga County . . . a place to call home.*

<p>tcdc1@ptd.net (Blair) tcdc2@ptd.net (Ogden)</p>
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TCDC Receives Private Contributions

Several contributions were received by TCDC during this past quarter. TCDC thanks our Contributors.

CoreStates Bank

Tioga County

Don Gfroerer, Vice-President of CoreStates Bank, presented a contribution check for \$2,000 to TCDC. This marks the second contribution given by CoreStates Bank totaling \$3,000 since 1996. Don is Treasurer of the TCDC Board of Directors.

Tioga County Commissioners

Tioga County

The Tioga County Commissioners, Walter G. Barnes, Erick Coolidge & William D. Hall, presented a \$14,000 check to TCDC, as part of their annual contribution to TCDC. Erick Coolidge is a member of the TCDC Board of Directors.

Ward Manufacturing, Inc.

Blossburg Borough/Lawrence Township

Doyle Chartrou, President & COO of Ward Manufacturing, Inc., presented a contribution of \$2,500 to TCDC. Ward is the largest industrial employer in Tioga County's largest employer with 1200 employees in **Blossburg**, and at its new ACP Division in **Lawrence Township**.

Westfield Tanning Co., Inc.

Westfield Township

Dennis Huyler, Westfield Tanning Co., Inc. provided their quarterly contribution of \$1000 to TCDC. This marks the sixth contribution presented to TCDC totaling \$6,000 since 1996. Dennis is a Member of the TCDC Board of Directors.

Truck-Lite Co., Inc.

Charleston Township

Clarence Benedict and **Monte Herron** of Truck-Lite Co., Inc. presented a 1997 contribution check for \$400 to TCDC. Truck-Lite Co., Inc. is currently expanding in their Wellsboro Plant to 325.

The Gaines Co.

Gaines Township

Thomas Egglar, President of The Gaines Company presented a \$50 contribution to TCDC. Tom is a TCDC Director.

LaMaRe Farm

Erick & Dixie Coolidge presented a \$50 contribution from LaMaRe Farm to TCDC.

Jon & Belinda Seely

Osceloa Township

Jon & Belinda Seely contributed \$50 to TCDC. Jon is a TCDC Director.

49 CORRIDOR Enterprise Zone

Industrial Park Feasibility Study Underway/Committees Activities Progress

As part of the Year 2 Grant Funding of \$50,000 for the **49 CORRIDOR Enterprise Zone** awarded by the **Pennsylvania Department of Community & Economic Development (DCED)** an Industrial Park Feasibility Study is underway. In addition, the funds will be used to continue to operate the Enterprise Zone Program (EZP). The Industrial Park Feasibility Study is being conducted by **Richard C. Sutter & Associates, Inc. (RCS & A, Inc.)**. Presently there are no public industrial parks in Tioga County and the study, encompassing a fifty (50) mile radius, will determine the feasibility of developing a new industrial park in Tioga County in the Enterprise Zone. As part of the physical planning for such a park, an analysis of several potential sites in the EZP have been studied. In October the Site/infrastructure Development Committee selected one (1) site for Concept Development. At the November meeting, several concept layouts were presented for review by the Committee, with one (1) being selected for Concept Layout. The **Site/Infrastructure Development Committee**, chaired by **Jeff VanDusen, Tioga County Assessment Office**, has been very active in the Industrial Park Feasibility Study. Upon completion of the Feasibility Study, the next step will be to attempt to secure an **Economic Development Administration (EDA)** Technical Assistance Grant to undertake environmental, archeological and pre-engineering studies for the selected site.

The **Workforce Development Committee**, under the leadership of Chair **Jim Hodson, ACP Division, Ward Manufacturing, Inc.** has been active in addressing work force development issues. At the November meeting, the Committee met with the **Northern Tioga School District's Carl Perkins Advisory Committee**. The **Business Development Committee** continues to develop a Business Directory comprised of the nearly 300 businesses in the EZP.

In September, the Executive Council adopted Revolving Loan Fund (RLF) Procedures and Guidelines developed by the **Revolving Loan Fund (RLF) Committee**. **Scott Keck, C&N Bank/Elkland Branch**, is chair of the Committee. Both the Executive Committee and the RLF Committee approved the submission of a Competitive Grant Application for \$250,000 prepared by TCDC for **Electri-Cord Manufacturing Company**.

1st EZP Loan Approved in 49 CORRIDOR

Electri-Cord Manufacturing Company to Benefit

DCED Secretary McCullough announced on **November 17, 1997**, that **Electri-Cord Manufacturing Company (EMC)** of **Westfield Borough** will be the recipient of the first Enterprise Zone Program (EZP) Competitive Grant awarded to the **Tioga County Redevelopment Authority** for the **49 CORRIDOR Enterprise Zone**. The Enterprise Zone will provide a \$250,000 low interest loan to Electri-Cord to assist management in the purchase of the company from Leucadia, Inc. The private lending portion of the project was closed on September 30, 1997. TCDC and the **NTRPDC's TEAM Pennsylvania** Program worked closely with EMC management to structure a public funding package to assist in the purchase and on-going operations which the Company may take advantage of:

DCED	\$250,000	Opportunity Grant
DCED	\$250,000	Enterprise Zone Loan
NEPIRC	\$100,000	Northeast Pennsylvania Industrial Resource Center Loan
DCED	\$150,000	JCTC (Job Creation Tax Credits for new jobs created)
DCED	\$100,000	CJT (Customized Job Training Assistance)
	\$850,000	

As the result of the acquisition, 122 existing jobs have been retained and forty (40) net new jobs will be created within the next three (3) years. EMC is a leading manufacturing of power cords for the computer electronics industry. **CoreStates Bank** provided private financing to assist in the acquisition project.

Interest and principle from the \$250,000 EZP Loan will be deposited in the RLF which will be loaned to other industries in the **49 CORRIDOR Enterprise Zone**. With the development of the Revolving Loan Fund, the **49 CORRIDOR** takes the first major step in providing self sufficiency to provide local financing for its local industries.

TEAM Pennsylvan!a Activity

On July 1, 1997, the Tioga County Development Corporation began its role as ***TEAM Pennsylvan!a*** Agent for Tioga County as part of Governor Ridge's ***TEAM Pennsylvan!a*** Initiative. The Northern Tier Regional Planning & Development Commission (NTRPDC) is the designated Regional Coordinator and has contracted with TCDC. The Tioga County Commissioners in January 1997, designated TCDC to serve as its representative for administering the ***TEAM Pennsylvan!a Program*** in Tioga County.

TEAM Pennsylvan!a is a public-private partnership that has been formed to bring business, government and community & economic development leaders together. It is a mechanism for mobilizing resources to: 1) Promote the Commonwealth of Pennsylvania to specific companies considering expansion and relocation; 2) Assist with business retention efforts; 3) Ensure that the Commonwealth's economic development strategies continue to be focused and effective; and 4) Improve communications and collaboration among professionals serving Pennsylvania's businesses. ***TEAM Pennsylvan!a*** will serve as the umbrella for future state community & economic development initiatives, including the **Business Calling and Resource Network Initiative**.

The ***TEAM Pennsylvan!a*** Program is a natural extension of the Mission and Goals & Objectives of the Tioga County Development Corporation and truly compliments and expands our Business Outreach Program.

Business Interviews began in September by **Jamie Johnson**, NTRPDC Regional Coordinator and TCDC staff Deniese A. Ogden, Administrative Assistant and Robert J. Blair, Executive Director. Interviews conducted to date include: **ABC Gaines; Borden, Inc.; Gehman's Ornamental Iron; Georgia Pacific; K & W Medical Specialties, Inc.; Kaminski Lumber Company, Inc.; Keystone North; and TruckLite of Wellsboro, Inc.**

The purpose of the Business Interviews is to identify needs and concerns of businesses throughout the Commonwealth; to inform them of the public assistance programs available to companies; and to identify economic trends and concerns in order for the State to address issues which deter business growth and development. Each year the ***TEAM Pennsylvan!a*** Program will interview 10,000 businesses throughout Pennsylvania. A prime example of the cooperation and intent of the ***TEAM Pennsylvan!a*** Program is the joint effort of the **Northern Tier Regional Planning & Development Commission** and the Tioga County Development Corporation to assist **Electri-Cord Manufacturing Company**. (See related article on Page 3).

PIDA Rate Reduced To 3.75% For TIOGA COUNTY

Effective July 1, 1997, the **PIDA (Pennsylvania Industrial Development Authority)** Interest Rate for Tioga County was reduced from 5.25% to **3.75%**. **Tioga County industries** are eligible for PIDA loans of up to forty percent (40%) for the cost of land and buildings for up to fifteen (15) years fixed rate. Applications must be made through a PIDA Certified IDC. In Tioga County, the **Tioga County Development Corporation (TCDC); Betterment Organization of Mansfield (BOOM) and Growth Resources of Wellsboro Foundation (GROW)** are qualified. For more information about the PIDA Program contact: Robert J. Blair, Executive Director, TCDC at (717) 723-8232.

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Tioga County EAC & Job Center to Conduct Workshop on the new Hiring Reporting in Pennsylvania

The **Tioga County Employer Advisory Council (EAC)** and the **Tioga County Job Center** will host a Public Workshop on **Tuesday, December 9, 1997, for Pennsylvania's New Hire Reporting**. The Workshop will begin at **9:30 AM** at the **Pennsylvania College of Technology/North Campus** for employers in Tioga, Potter and Lycoming Counties. **New Hire Reporting is a mandatory program requiring employers to submit information on employees hired after January 1, 1998**. A presentation on the proposed integrated One-Stop Career Development Workplace will also be presented. Interested employers should contact: **Cathy Canniere, Manager, Tioga County Job Center, at (717) 724-1939**.

BUSINESS LOAN ASSISTANCE PROVIDED TO TIOGA COUNTY BUSINESSES

The Tioga County Development Corporation has provided considerable economic development financing assistance to several Tioga County businesses involved in expansion and development projects. Assistance to the following industries and to **Electric-Cord Manufacturing Company** (see related article, Page 4) will result in \$1,500,000 in public loan funding and \$10,410,000 in private lending, resulting in the retention of 285 jobs and the creation of 109 new manufacturing jobs within three (3) years. All of these companies are to be commended for their investment in Tioga County.

Kingdom, Inc. PIDA LOAN APPROVED

On October 1, 1997, the **Pennsylvania Industrial Development Authority (PIDA)** approved a \$420,000 loan for **Kingdom, Inc.** of **Richmond Township**. The Loan was sponsored by the **Betterment Organization of Mansfield (BOOM)** and prepared by TCDC. Kingdom will purchase and renovate the former Ames Department Store in Richmond Township for its new home for its **Kingdom Computers Division**. The total project cost of \$1,050,000 will result in the retention of 140 jobs and the creation of 28 new manufacturing jobs over the next three (3) years. **Northern National Bank** will provide \$525,000 and **John & Juanita Berguson** will inject \$105,000 for the project. Kingdom, Inc. was started in Tioga County in 1980, by John E. Berguson, Jr. and was incorporated on December 22, 1994.

Nukabe, Inc. MELF LOAN APPLICATION SUBMITTED

On October 1, 1997, TCDC submitted a \$500,000 **Machinery & Equipment Loan Fund (MELF)** Loan Application on behalf of Nukabe, Inc. **Nukabe, Inc. of Effingham, Indiana**, will begin operations in the former Dresser facility (**Wellsboro Industrial Park, LP**) in **Delmar Township** in 1998. Nukabe is investing \$3,730,000 for the purchase of precision machining equipment. It will perform the machining for the ACP Division of **Ward Manufacturing, Inc.** Nukabe will hire thirty three (33) people within three (3) years. A traditional Japanese Ceremony was held on October 15, 1997, with several Nukabe officials from the United States and Japan and local community leaders to mark the opening of its new facility in Tioga County. **The Gunma Bank, Ltd.** is providing \$2,857,000 and Nukabe \$373,000 in private funding for the project. TCDC has been working in conjunction with **GROW (Growth Resources of Wellsboro Foundation)** in assisting Nukabe. TCDC welcomes **Noriyoshi Nishida**, President; **Gordon Short**, Secretary/Treasurer; and all of the Nukabe team to Tioga County.

Woodhouse Post & Beam Homes, Inc. PEDFA APPLICATION SUBMITTED

A **Pennsylvania Economic Development Loan Application (PEDFA)** for **Woodhouse Post & Beam Homes, Inc.**, sponsored by the Tioga County Development Corporation was submitted to the **Pennsylvania Department of Community & Economic Development (DCED)** on October 16, 1997. The \$400,000 Loan Application will provide funding to Woodhouse to purchase state-of-the-art manufacturing machinery & equipment. **First Citizens Bank** is the participating lender for this expansion project in **Rutland Township**. Woodhouse employs 23 and will add seven (7) new manufacturing jobs within three (3) years. The Company, incorporated in 1981, is owned by **Stephen Keller**.

Tioga County School To Work Program

In August, the **Tioga County School To Work (STW)** Program joined the **Northern Tier Industry Education Consortium (NTIEC)**. NTIEC serves Bradford, Sullivan, Susquehanna and Wyoming Counties. With Tioga County joining, the entire Northern Tier Region of Pennsylvania is served by NTIEC. The Tioga County STW involves the **Northern Tioga, Southern Tioga and Wellsboro Area School Districts**; county businesses and industries; and several public entities including: **Tioga County Job Center, NTRPDC JTPA Program, Laurel Health System, Penn College, Mansfield University** and TCDC.

The Consortium was formed to promote career preparation for students kindergarten through 12th grade preparing them for future employment, in such areas as: job shadowing; tech prep curriculum; post secondary curriculum; workforce enhancement; U.S. First Robotics; career development plan for students; and the STW Leadership Institute. Educators in the Work Place involves the educators going into the work place to enhance their knowledge of the needs and environment of the private sector employers. NTIEC operates one of the premiere **Youth Apprenticeship Program (YAP)** in Pennsylvania.

On November 12, 1997, the Tioga County STW Committee approved a contract with **Wilkes University** to conduct a countywide employer survey to determine the curriculum development needed to meet the work force needs of employers. Plans are underway to conduct a Vehicle Day in the Spring for grade school students. Students will be exposed to numerous vehicles and operators involved in a wide variety of jobs.

Northern Tier Industry & Education Consortium Mission

Create a highly skilled work force in the Northern Tier through integration of school, employment and training processes

Anyone interested in becoming involved in the **Tioga County School To Work Initiative** should contact: **Charlean Patterson, Laurel Health System**, Wellsboro, PA 16901 (717) 723-0191. If you wish to get involved with the **Northern Tier Industry Education Consortium** contact: **David Rice, SCAVTC**, PO Box 100, Dimock, PA 18816 (717) 278-5038.

Liberty Visioning Process Gets Boost

On November 20, 1997, the Liberty Community received good news from the **Center for Local Government Services** Executive Director **Kim Koon**. At a public meeting attended by nearly 40 people, Mr. Koon announced the State will provide planning funding to assist in the development of a Strategic Plan. The communities of Liberty Borough and Liberty Township in Tioga County and Jackson Township in Lycoming County, have been working together for over a year in addressing common concerns. In December 1996, the Tioga County Development Corporation submitted a grant application to DCED for the development of a Strategic Plan for the three (3) communities. In June 1997, TCDC was notified the grant had not been funded. Prior to visiting Tioga County, Mr. Koon reviewed the grant application and determined funding would be made available to complete the project. He noted the application was the very thing the Department was looking to address for regional municipal cooperation. It will be necessary to provide a local share as part of the overall funding. It is anticipated a revised application will be submitted to DCED by early 1998.

Northern Tier Welcome Center Site Identified

The **Pennsylvania Department of Transportation (PennDOT)** announced the results of a year long Feasibility Study at a Northern Tier Welcome Center Steering Committee Meeting for the **Northern Tier Welcome Center (NTWC)** on October 22, 1997. Three (3) sites were included in the Feasibility Study, including: Valley View in **Richmond Township**, Tioga-Hammond Overlook and Route 15/287 Interchange in **Tioga Township**.

The Tioga-Hammond Overlook was selected as the preferable site for the construction of the Northern Tier Welcome Center by the Commonwealth of Pennsylvania. The Welcome Center will be owned and operated by the Pennsylvania Department of Transportation. This is the site originally proposed by the NTWC Steering Committee nearly three (3) years ago.

On November 18, 1997, a letter from the Steering Committee was sent to Secretary of Pennsylvania Department of Transportation **Brad Mallory** supporting the site. Efforts continue to have the Center named in honor of the late Senator John Heinz.

Tioga County Development Corporation 1997-98 Membership & Major Contributors

As of December 1, 1997

LARGE BUSINESS

Borden Food Corp.
Citizens & Northern Bank
CNG
CoreStates Bank
Cox, Cox & Stokes, P.C.
Dunham's
Electri-Cord Mfg. Co., Inc.
First Citizens National Bank
Georgia Pacific Corporation
Greco's Markets
GTE
K & W Medical Specialties, Inc.
Keck's Meat Plant, Inc.
Kingdom, Inc.
Larson Design Group, Inc.
Laurel Health System
Lundy Construction
Metamora Products Corporation
NE Hub Partners
North Penn Gas Company
OSRAM Sylvania Products Inc.
PenTeleData
Penn Wells Hotel & Lodge
Putnam Company
Ralph's Service Center
The Sear-Brown Group
Tioga Petroleum Co., Inc.
Truck-Lite Company, Inc.
Wal*Mart
Ward Manufacturing, Inc.
Welliver McGuire Inc.
Westfield Tanning Company, Inc.

SMALL BUSINESS

AAA North Central PA
ABC Gains, Inc.
Animaland Zoological Park Inc.
Aspen Realty
Avco Financial Services
B&D Transfer, Inc.
Bailey Laboratories
Barnes Commercial & Residential
Refrigeration & Heating
Beard Real Estate
Bloss Holiday Market
Blossburg Beverage Company
Blue Ridge Cable Tech., Inc.
Bonanza
Boyer Kantz & Associates
Building, Inc.
C & S Engineers, Inc.
C & T Manufacturing Co., Inc.
Canyon Country Campground
Charles Cole - Westfield Health Center
Chilson Brothers Roofing
Cole & Burd Chev-Olds-Buick-Geo
Comfort Inn
Commonwealth Telephone Co.
Draper's Supply, Inc.
William F. Coole DDS &
Roger M. Stager DMD
Cornell Brothers
Costy's Chrysler-Jeep
Darrow's Motor Company
Dugan Tractor, Inc.
Elmira Savings Bank, FSB
Fagan & Young Engineers
First Heritage Federal Credit Union

Fitzwater's Automotive & Hardware,
Inc.
Foor & Associates, Architects
Gannon Associates
Gehman's Ornamental Iron
Geisinger-Tioga County
GIW Enterprise
Hall's Homes & Lumber, Inc.
Heffner Chiropractic Clinic
Hub's Healthcare Corp.
Husted, Inc.
Intelligent Direct, Inc.
Jokers Coal & Building Supply
K. House & Son Lumber Co.
Kaminski Lumber Co., Inc.
Keller Associates
Kenyon Funeral Home
Keystone North, Inc.
Koch Real Estate & Insurance
Joseph T. Kyofski
La-Ma-Re Farm
Labella Associates, P.C.
Thomas G. Lapatofsky &
Nicole M. Quizada
M.N. & J. Inc.
Mansfield Motor Inn, Inc.
Mansfield Professional Square
Martin Chevrolet-Olds
MetalKraft Industries, Inc.
Morgan & Margraff Lumber
Nestor's Service Center
Northeastern Farm Credit
Original Italian Pizza & Restaurant
Outman's Pharmacy
Owlett, Lewis & Ginn, P.C.
Pennypacker & Zeigler, PC
Phillips Supply House, Inc.
Pine Creek Vista Campground
Professional Land Surveyors
Quik Mart
Root Oil Co., Inc.
Rough Cut Lodge
Ski Sawmill Mountain Resort
Spencer, Gleason, Hebe & Rague, P.C.
The Gains Company
The Law Offices of Rudolph J.
Van der Hiel
The Steak House
Thornapple Design Company
Tioga PC Networks
Tioga Publishing Company
Tri-County Rural Electric Company
Wellsboro Electric Company
Wellsboro Industrial Park, L.P.
Wellsboro & Corning Railroad Co.
West's Motel
Wheeland Lumber Co., Inc.
Wingate Insurance Agency
Wilkinson Dunn Company
Wm Zwicharowski Funeral Home
WNBT
Woodhouse Post & Beam Homes, Inc.

GOVERNMENT

Borough of Blossburg
Borough of Elkland
Borough of Mansfield
Borough of Wellsboro
Borough of Westfield

County of Tioga

Northern Tioga School District
Tioga County Job Center
Township of Covington
Township of Deerfield
Township of Hamilton
Township of Lawrence
Township of Osceola
Township of Putnam
Township of Richmond
Township of Tioga
USGS; Research & Development
Laboratory
Wellsboro Area School District

NON-PROFIT

American Legion Post 428
Betterment Organization of Mansfield
Charles Cole Memorial Hospital
Elkland Area Chamber of Commerce
Elkland IDC
Galeton Development Corporation
Growth Resources of Wellsboro
Mansfield Area Rotary Club
Greater Mansfield Chamber of
Commerce
Mansfield Kiwanis Club
Mansfield Lions Club
Northern Tier Regional Planning &
Development Commission
Partners In Progress
Pennsylvania College of Technology
Tioga County Employer Advisory
Council
Tioga County Housing &
Redevelopment Authority
Tioga County Human Services Agency
Tioga County Tourist Promotion
Agency
United Christian Ministries, Inc.
Wellsboro Area Chamber of Commerce
Westfield Community Antenna
Association

Ronald W. Callenberger
Roger D. Chilson
Dixie Coolidge
Erick Coolidge
Glenn Davis
John A. Eckman
Robert Ellis
William K. Francis
Ron Gilbert
Donald W. Gfroerer
Timothy J. Gooch
Warren Goodrich
William D. Hall
Steve & MariJo Heffner
Craig Horton
JoAnn Horton
Larry Q. Hutchins
Dawn Jenkins
Joan Kelchner
Rod Kelchner
Charles L. Kenyon
Linda L. Kriner
Judy LaVancher
C. Frederick LaVancher
Edgar Lawton
Linda Lawton
Craig & Rhonda Litchfield
Robert & Nina McCarthy
Carol McCormick
David Rundell
Belinda S. Seely
Doris B. Seely
Jon A. Seely
Timothy A. Sick
Orman Surina
Carol J. Tama
Frank & Jean Ward
Craig W. Warner
Harry & Rebecca Webster
Linda S. Williams
Philip J. Wood
Mary Worthington
William Yacovissi
Kazuhisa Yamashita

Bold denotes Major Contributor

INDIVIDUAL

State Rep. Matthew E. Baker
Chester & Mary Bailey
Jane Barndt
Walter G. Barnes
Oliver R. Bartlett
Larry & Barbara Biddison
Mark P. Bixby
Robert J. Blair
Ron & Shirley Butler

Development News from Tioga County



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Thomas Phinney
David Rundell
Jon Seely
Mary Worthington

Executive Director

Robert J. Blair

TYOGA CONTAINER, INC. EXPANSION

Tioga Borough, Pennsylvania

Tyoga Container is under construction with a 50,000 square foot \$1 Million expansion project. TCDC provided preliminary funding assistance to **John and Ralph Ruvolo**. **Citizens & Northern Bank** is providing conventional commercial financing to the corrugated box manufacturer and the only industry in **Tioga Borough**. Tyoga Container employees 36 and anticipates adding three (3) new employees.

TRUCKLITE OF WELLSBORO ACTIVITY

Charleston Township

TruckLite of Wellsboro has undergone three (3) major accomplishments beginning with the construction of a 25,000 sq ft addition, funded through **GROW (Growth Resources of Wellsboro Foundation)** and the three (3) area lenders (**C&N, CoreStates and First Citizens National Bank**) which was completed in September. **DCED Secretary Samuel A. McCullough** (See Cover Story) presented a \$100,000 Opportunity Grant Fund Check to **TruckLite President Richard Kotsi** on July 28, 1997 to assist in the expansion project. The Company received ISO 9000 Certification and was acquired by **Penske Capital Partners LLC** (Penske Corporation of Detroit, Michigan) in October. TruckLite manufactures safety lighting for the automotive, commercial truck & trailer industry. TruckLite employs 334 people in **Charleston Township**. On November 14 and 15, 1997, an Open

From the Executive Director . . .

Once again performing the work of assisting our industries has caused the delay in getting to press our regular quarterly newsletter . . . certainly a justifiable reason for missing our deadline. We have combined the Summer and Fall Issues into one. These two quarters have seen considerable activity for TCDC and our customers. Our 4th Annual Meeting was a success; the **TEAM Pennsylvan!a** Program was implemented and Business Interviews begun; the first Enterprise Zone Loan Application was approved; development of the **49 CORRIDOR** Enterprise Industrial Park Feasibility Study is underway; implementation of the **Tioga County School To Work** Program; the first portion of US Route 15 was opened in October, marking the first four lane highway system in Tioga County's history; several industries are growing and creating new jobs; and TCDC provided extensive public loan packaging for several projects in Tioga County.

TCDC Director Jon Seely, at a recent TCDC Board Meeting concerning our involvement in assisting our industries, noted, "TCDC is finally able to have an impact on creating and retaining jobs in Tioga County. All our efforts over the years are finally coming to fruition."

As you go through **OUTREACH** you will see the economic development occurring in our County. In reporting our activities to our Board I noted, "It's the companies who are creating the jobs, hopefully we have been able to assist them in a positive way." Tioga County is experiencing strong economic growth. We must continue to support compatible additional industrial development striving to create employment opportunities for our citizens. This is the Mission of the Tioga County Development Commission.

We take a moment to thank our employers for creating new jobs, our Members & Contributors for your support and to the TCDC Board of Directors for your leadership.

TCDC is truly in the business of fostering and promoting economic development in Tioga County. Through the commitment of our Board of Directors and the support of our Members, together, we will continue to make **Tioga County . . . a place to call home.**